



CORPORATE BACKGROUNDER

OVERVIEW

For over 10 years, Quake Global, Inc. has designed, manufactured and supported industrial M2M modems and controllers for advanced data acquisition, asset monitoring, and machine, process and motion control through satellite, cellular, GPS and other emerging technologies. QUAKE™ is the leading manufacturer of communicators for multiple satellite and terrestrial networks and the only maker of network agnostic modems. QUAKE exclusively offers VARs and System Integrators significantly simplified custom application development through its unified communications protocol. These tools provide seamless data coverage across multiple global satellite and terrestrial networks from a single palm-sized device. QUAKE modems have the highest percentage of satellite in view time in the industry and we pride ourselves not only for delivering a broad range of high performance, rugged and reliable communicators, but also on creating the most highly customizable, fully programmable solutions for the marketplace.

In August, 2010, QUAKE acquired Stellar Satellite Communications, a 15 year pioneer in the design and manufacture of high quality two-way satellite data communications products. Specializing in asset monitoring and tracking solutions for the M2M market, Stellar offers a full range of satellite, cellular, and multi-mode products adaptable to almost any monitoring, controlling, or tracking scenario. Like all QUAKE hardware, Stellar products are field proven and designed to operate in harsh environments and tough operating conditions.

- Global Headquarters in San Diego, California with East Coast office in Dulles, Virginia
- Acquired Stellar Satellite Communications in August, 2010
- Ranked '100 Fastest Growing Company'

Executive Leadership Team

Polina Braunstein, *President & CEO*
Sergio Ramos, *CTO*
Jayne Sacco, *CFO*
Ken Connor, *VP, Sales & Marketing*
Darrin Calin, *Director, Customer Services*

MARKET

Quake Global and Stellar Satellite Communications are uniquely positioned to reap the benefits of the M2M explosion for mobile satellite and dual mode applications. Market research firm Infonetics Research concludes in their latest report that, "From a well-established base over the last decade, the embedded mobile M2M market is now poised for rapid acceleration."

The M2M industry as a whole is skyrocketing. Everyone from retailers to shippers to mining equipment operators to oil platforms want to receive real-time data from their assets so that they can track, control and maximize the utility of the dollars they invested in those assets as well as provide better safety for personnel and operations. While the M2M industry runs the gamut from small RFID tags on clothing to full-blown high-data duplex satellite communicators on heavy equipment, QUAKE has positioned itself at the medium to high end of the spectrum.

INDUSTRIES

Heavy Equipment, Container & Trailer, Oil & Gas, Fleet Management

PRODUCT

QUAKE is the only maker of network agnostic modems and provides customers with a unified communications protocol for data coverage across multiple global satellite and terrestrial networks from a single device.

Q4000 and Q-Pro

The Q4000 is a rugged, highly configurable, palm-sized dual mode module with GPS that delivers reliable one or two-way data communications. QUAKE incorporates a full supported API that includes all the necessary tools to write, compile and load custom applications.

The Q-Pro is a small, environmentally-sealed module with numerous customization options – network access, input/outputs, memory and an API delivering robust one or two-way data communications through satellite and terrestrial networks.



www.quakeglobal.com

4933 Paramount Dr.
San Diego, CA 92123
(858) 277-7290



www.stellar-sat.com

45240 Business Court, Ste. 160
Dulles, VA 20166
(703) 437-9751